

SCHEDULE 2021

heiGRADE
POSTGRADUATE STUDIES



**UNIVERSITÄT
HEIDELBERG**
ZUKUNFT
SEIT 1386



Short Courses in International Health

April 26 – 30, 2021

PROPOSAL WRITING AS A CONSULTANCY SKILL

FACTS

Duration and Accreditation

1 week (60 hrs), 2 ECTS (tropEd)

Course Fee

General Admission **€ 750**
tropEd **€ 500**

Included in the course fee is a non-refundable registration fee of € 200.

Registration

All applications should be submitted online. A limited number of places are available in each short course. Places are allocated on a first come first served basis. Please have a look at our website for up-to-date information.

■ www.ukl-hd.de/ph/shortcourses

[Apply online
now](#) ↗

Short Courses/TropEd Coordinator

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January 11 – 22, 2021

Improving the Quality of Healthcare Services
in Resource Limited Settings

January 25 – February 5, 2021

Public Health Anthropology

February 8 – 19, 2021

Global Challenges in Reproductive Health

March 1 – 12, 2021

Disease Control: Strategies and Policies

March 15 – 26, 2021

Leadership and Change Management
in International Health

April 12 – 23, 2021

Consultancy Skills in International Cooperation
in Health

April 26 – 30, 2021

Proposal Writing as a Consultancy Skill

May 3 – 14, 2021

Financing Health Care

May 17 – 28, 2021

Public Health and Disasters

May 17 – 21, 2021

Applying the Rights Based Approach in
Achieving Health Related SDGs

May 24 – 28, 2021

Health Systems Strengthening

May 31 – June 4, 2021

Community, Society and Health

June 7 – 18, 2021

Quality Management in International Health

June 21 – 25, 2021

Facing the NCD Epidemic in Low-and
Middle-Income Countries

June 21 – 25, 2021

Patient Safety in Primary Care Settings

June 28 – July 9, 2021

Mixed Methods in International Health Research

June 28 – July 2, 2021

Global Mental Health

July 12 – 23, 2021

Consultancy Skills in International Cooperation
in Health

For updates please contact our website

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UNIVERSITÄTS
KLINIKUM
HEIDELBERG

tropEd

PROPOSAL WRITING AS A CONSULTANCY SKILL

Content Overview

This course provides practical knowledge and experience in writing funding proposals, in developing essential global health consultancy skills and the do's and don'ts of working in the international arena.

It gives participants an introduction to consultancy and current trends in international cooperation and enables them to apply concepts and principles of proposal writing, development and design within the context of international health.

Participants learn about proposal formulation according to the rules of an international donor and how to use analytical and design tools such as situational analysis and log-frames. The course also focuses on improving participants' personal writing skills.

Main Topics

- Proposal writing techniques
- Using analytical and design tools
- Criteria for proposal evaluation
- Understanding international donors

Target Group

Public health professionals, project planners and managers, paramedical staff, social scientists, tropEd students, global health consultants, Ministries of Health, development partners.

Prerequisites

This course is held in English. Excellent command/high level of proficiency in reading, writing and speaking English is required. Some experience in writing project proposals is desirable.

Learning Objectives

- By the end of this course participants will be able to:
- Develop and write a proposal targeting international health donors
 - Apply the principles of effective proposal writing using analytical and design tools.
 - Utilise the team approach to developing a proposal
 - Use criteria for assessment of proposals

Teaching and Assessment

This course uses case studies, proposal documents and experience from low- and middle-income countries, with contributions from participants of the course to demonstrate the universal applicability of the concepts and principles. This includes learning based on lectures (15 hrs), individual reading and exercise (15 hrs), plenary discussions and group exercises (4 hrs), facilitated proposal writing (20 hrs) and peer assessment (6 hrs).

Course participants are expected to attend teaching sessions full-time and participate actively in discussions and group assignments.

- Participants' learning will be assessed on:
- Facilitator assessed group proposal (70%)
 - Peer assessed group proposal (30%)

SHORT COURSES IN INTERNATIONAL HEALTH / tropEd

The short courses programme offered by the Heidelberg Institute of Global Health at Heidelberg University provides opportunities for continuing education and professional development. Short courses are open to the Institute's postgraduate students, students from other tropEd member institutions, and health professionals wanting to specialise or expand their knowledge in a particular subject area in international health.

The Heidelberg Institute of Global Health offers one- and two-week intensive courses, requiring full-time attendance from Mondays to Fridays, 9am - 5pm. Short courses offered at the Heidelberg Institute of Global Health are tropEd accredited.

tropEd is an international network of institutions for higher education in international health. It collaborates closely with institutions in Africa, Asia and Latin America. tropEd provides postgraduate opportunities for education and training contributing to sustainable development.
■ www.troped.org

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